

## Sales Talk

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Thursday, October 8, 2009

-- This month, cabinets, armoires and chests at *Marco Polo's Treasures* in Kensington are 25 percent off regular prices. The sale includes antiques and other pieces that owner Deb Sagerholm has found during her regular trips to Asia. With the slow economy, Sagerholm says she's having trouble making room for new inventory, so she's discounting about 75 pieces to help move them out. For example, a Victorian/island linen press that blends Indonesian materials with Dutch aesthetics was reduced from \$2,550 to \$1,915. Marco Polo's Treasures is at 4263 Howard Ave. Call 301-530-3420 or visit <http://www.marcopolostreasures.com>.

-- The *Washington Design Center* is holding a sample sale that's open to the public Saturday from 10 a.m. to 3 p.m. Shoppers will find hundreds of high-end pieces, artworks and accessories usually sold to the trade and discounted up to 75 percent off retail prices. At least 16 showrooms, including Henredon, J. Asher, AmericanEye and Ebanista, are marking down samples. The center is at 300 D St. SW. Call 202-646-6100 or visit <http://www.dcdesigncenter.com>.

-- *Old House Antiques*, a multi-dealer shop in Leesburg, is having a tag sale this weekend. All eight dealers in the store are participating, and "almost everything will be on sale . . . discounted at least 25 percent," says dealer Laura Baber. Shoppers will find indoor and outdoor furnishings in primarily the cottage and shabby-chic styles, including dining tables priced from \$85 to \$250. The store is at 209 Loudoun St. SE. Call 703-771-7890 or visit <http://www.theoldhouseonmarket.com>.

-- *Belfort Furniture*'s annual warehouse clearance sale starts Saturday. Everything in the warehouse, which covers more than 50,000 square feet, will be 40 to 80 percent off retail prices. Factory closeout furnishings and slightly damaged items from such manufacturers as Bernhardt, Lane, Rowe and Sealy will be included. Dining tables will start at \$99, sofas at \$299; some rugs will be \$25. Sale ends Monday. The warehouse is at 22250 Shaw Rd., Sterling. Call 703-406-7600 or visit <http://www.belfortfurniture.com>.

### Kathleen Hom

*Having a sale? Let us  
know the details at  
least two weeks in*

*advance. Write us*

*at [home@washpost.com](mailto:home@washpost.com), or*

*call 202-334-4409.*

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